

# Growth Leader Assessment

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Insight Report For

Name: Sample Report

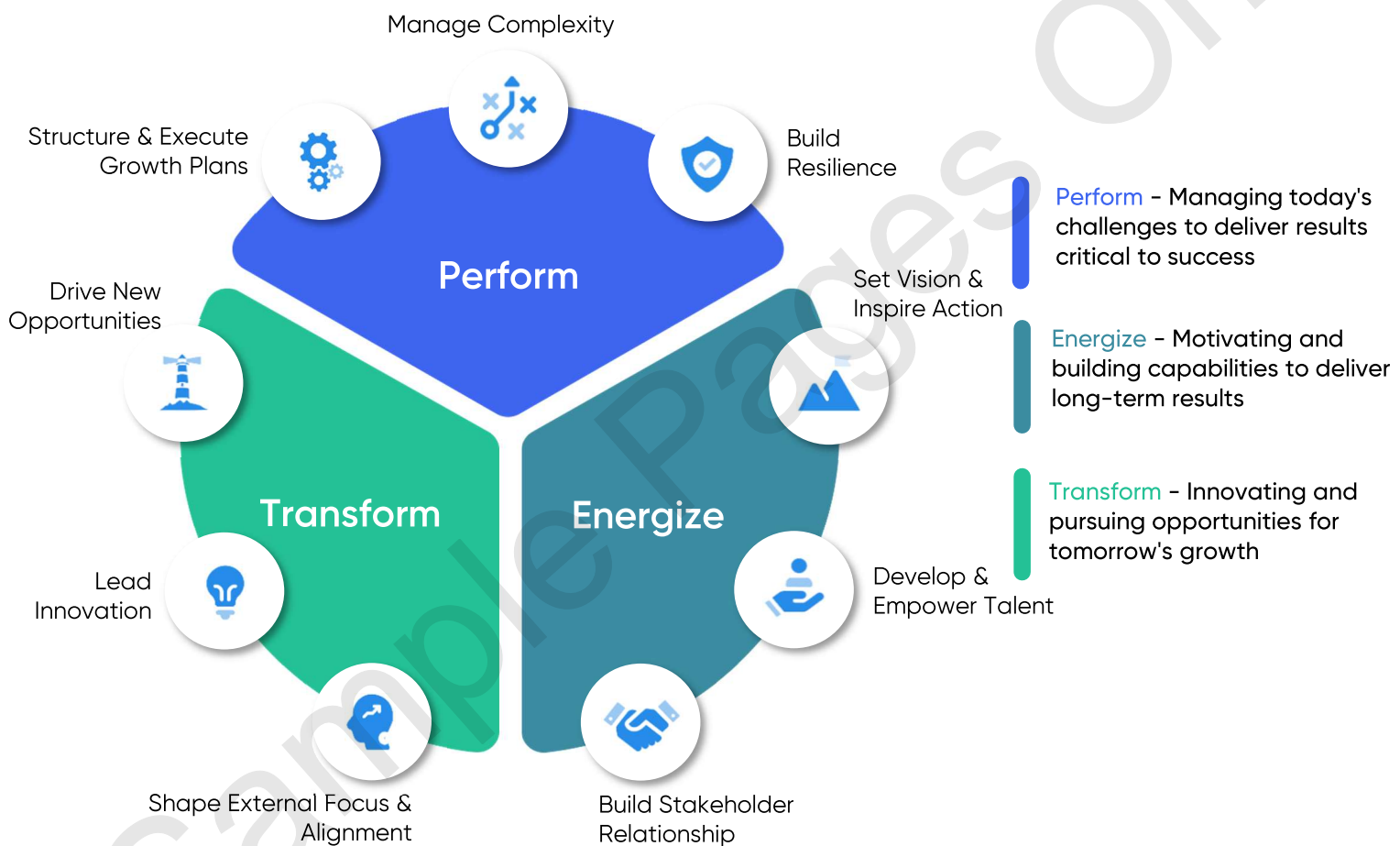
Date: 2024

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# The Growth Leader Framework

Growth leaders across all functions distinguish themselves by delivering performance for today while energizing their teams and transforming the organization for tomorrow. The Growth Leader Assessment is designed to help leaders identify and develop the skills they need to deliver business results, have greater impact in the organization, and prepare themselves for future roles.

The Growth Leader Assessment measures 9 capabilities:



This report is designed to provide insight so that leaders can develop their skills and capabilities. However, not all skills may be required in some roles. When creating a development plan, consider both current and possible future role challenges when identifying skills to develop. Also, consider other sources of information when identifying the importance of skills, including current performance, stakeholder input and experience requirements of future roles.

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# Measures and Benchmarks

## Leader Style and Strategies

The Growth Leader Assessment measures your Style and Strategies



### Style Who You Are

- Includes personality, mindset, abilities, derailers
- Changes slowly over time
- Low scores may pose challenges that needs to be worked around

#### Example

Introverts may not naturally connect with others

### Strategies What You Do

- Includes skills, practices, routines
- Changes quickly as skills are built
- Low scores indicate new skills need to be acquired

#### Example

Build network practices to proactively connect with others

### Outcomes Impact You Have

- Includes performance outcomes, team engagement scores, etc.
- Changes gradually as new skills have impact

#### Example

360 results indicating strong collaboration skills

## Benchmark Rating

Your results are compared to benchmark data to help determine if a Style or Strategy is a strength or development opportunity



#### Key Strength

Indicate you score highly compared to leaders in other companies



#### Strength



#### Acceptable

Indicates you score similarly to leaders in other companies



#### Opportunity



#### Key Development Opportunity

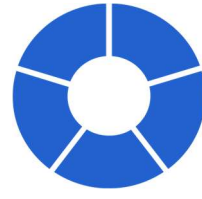
Indicates you score lower than leaders in other companies

# Assessment Snapshot

Use this Snapshot page for directional guidance to help you identify strengths and opportunity areas.



Perform



Energize



Transform

## Perform

Structure & Execute Growth Plans



Manage Complexity



Build Resilience



## Energize

Set Vision & Inspire Action



Develop & Empower Talent



Build Stakeholder Relationships



## Transform

Shape External Focus & Alignment



Lead Innovation



Develop Growth Mindset



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## Development Matrix



## Identifying Development Opportunities

Use the Development Matrix to identify Strategies or skills that will help you overcome Style challenges.

### Key Strengths

- Indicate you have high Style and Strategy scores
- Leverage these strengths to help you succeed

### Learned Capabilities

- Indicate you have built strong Strategies to overcome low Style areas
- Consider whether you should keep building strategies or focus elsewhere

### Hidden Opportunities

- Indicate a high Style area where you have not developed Strategies
- Consider whether you should build Strategies to make this a Strength

### Development Needs

- Indicate low Style and Strategy scores
- Identify Strategies and skills to develop to overcome low Style areas

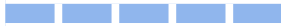
# Perform: Structure & Execute Growth Plans



## Tenacity

Style

### Diligent



You set and follow plans quickly and steadily; you put in much effort to deliver goals and commitments on time or early

### Proactive



You likely are focused and start work quickly; you often are proactive when addressing difficult challenges, situations, or decisions

### Organized



You are highly organized and ordered; you are likely to put robust structured plans and routines in place to deliver



## Focus and Aligned

Strategy

### Focus



You likely have focused your team on top priorities and have most of the resources and processes needed to monitor performance and deliver

### Align



You generally take time to align stakeholders and other teams to support your goals; you have some of the structure and capabilities needed to deliver

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# Energize: Develop & Empower Talent



## Growth Mindset

Style

### Incremental



You likely believe that you can increase your capabilities and can improve most aspects of your own long-term potential

### Unlimited



You may believe people can develop but may believe they are somewhat limited in how much they can change their long-term talent or potential



## Developing Others

Strategy

### Empower Decisions



You usually empower your team to make decisions, but may provide oversight in some areas to ensure quality and minimize mistakes

### Develop Teams



You spend some time coaching, giving feedback, and developing your team; you may be building some of the capabilities your team will need in future

### Develop Organizations



You and your team may not spend much time reviewing and developing organization talent; you may not be building many capabilities needed for future growth

# Transform: Lead Innovation



## Creative

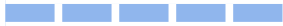
You generate many new ideas to solve old and new challenges; you enjoy generating creative and imaginative solutions

Style



## Instill Innovation

### Increase Efficiency



You always look for ways to improve speed and efficiency; you expect your team to improve processes and productivity

### Increase Discovery



You may not often focus your team to create new ideas, solutions, and products or services; you may not encourage experimentation

### Lead Team Innovation



Your team generally supports new and creative ideas; the team allocates some resources to ensure innovations are implemented

### Lead Organization Innovation



You may not often drive efficiency or discovery innovation priorities; you may not build all of the capabilities or culture needed for innovation

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